
RECOMMENDATIONS FOR MICHAEL S. VOTAW

“Michael is a very talented and driven person, and exudes confidence and a positive attitude in even the most complex technical situations. Michael's aptitude and breadth of knowledge coupled with his interpersonal skills have made him an invaluable trusted advisor, not only with his peers and product management teams, but especially with our customers.”
September 30, 2008

Kevin Peterson , Senior Solutions Engineer, Enterasys Networks, Inc.
worked with Michael at Enterasys Networks

“Mike is one of a very few, very talented Systems Engineers that have the ability to understand companies business requirements, technology requirements and user requirements and bring them together in successful implementations time after time. He is truly a highly professional, highly ethical and highly skilled individual that I would work with at any time.” June 29, 2006

Steve Hensel (sshensel@aol.com), Account Manager, Concord Communications/Now CA
worked directly with Michael at Enterasys Networks

“I began working with Michael after my former company acquired his. In which time he took it upon himself with no pressure from corporate to introduce himself and offer assistance in teaching us about the products he supported. He is smart, articulate and tactful with customers. He understands technology and the way it ties IT and the Business side of companies, which is crucial within the role of Sales Engineers. I would highly recommend him in any IT role.” February 28, 2007

Joseph Madi (joseph.madi@gmail.com) , Sr. Presales Engineer, Computer Associates (CA)
worked directly with Michael at Computer Associates

“Mike is invaluable in his profession. He's a seasoned professional who's always willing to assist in any way he can. He shows dedication with all tasks asked of him, and does an extremely thorough job to the end. His work shows true perfection through his efforts, and I'd be very happy to be on his team with any organization he chooses to work for.”
December 7, 2006

Suzanne Brocato (suzanne.brocato@yahoo.com), Consultant, CA
worked directly with Michael at Computer Associates

“As a Sales Consultant, Mike possesses the rare ability to articulate business value to management audiences and technical value to propeller heads, all in the same conversation. Mike conveys passion and credibility rarely found in engineers and is an absolute pleasure to work with. When you need to close business, you call Mike into the account.”
August 25, 2005

Stuart (Drew) Golden (drew.golden@gmail.com) , Principal Sales Engineer and Solutions Consultant, Concord Communications
worked with Michael at Computer Associates

“I wish I could choose more than 3 attributes in the checkbox above. Michael is an exceptional network management specialist, a master of his craft. He had superb working relationships with everyone, and that was a major plus in solving problems and bringing things to resolution. He thinks out of the box, designing new, well designed and researched solutions, and responded well and quickly to new problems, many of them "crisis mode" situations that were forced upon us. He guided the work of other technicians and mentored and trained them. He is a superlative senior technical manager.” December 1, 2006

Top qualities: Great Results, Personable, Expert

Bruce Funk (bruce.funk@us.army.mil)
hired Michael as a Data network management analyst in 2001